

**PRELIMINARY PROGRAM, OLIGO 2019  
JULBILEE CONFERENCE CENTRE  
NOTTINGHAM MAY 30 – JUNE 1**

*Speakers have 15 minutes, discussants 5 minutes. The remaining time is left for questions from the floor. The assigned session chairs are kindly asked to ensure that the time schedule is kept, and that the time between presentations is split in a balanced way.*

**THURSDAY – MAY 30**

**8:45-9:15**      **Registration and coffee**

**9:15-9:45**      **Workshop Opening (Christian Ewerhart and Debasmita Basak) --- including Welcome remarks by the Head of Division of Industrial Economics – Arijit Mukherjee**

**9:45-10:35**      **Session 1: Consumers surplus and demand (Chair: Iwan Bos)**

**Ramón Torregrosa** (Universidad de Salamanca), Two remarks on consumer surplus  
Discussant: **Nanette Stoffers** (University of Groningen)

**Iwan Bos** (Maastricht University), On the microfoundation of linear oligopoly demand  
Discussant: **Jannika Schad** (University of Düsseldorf)

**10:35-10:50**      **Coffee**

**10:50-12:15**      **Session 2: Advertising (Chair: Agostino Manduchi)**

**Anastasiia Parakhoniak** (Durham University Business School), Free-riding and word-of-mouth communication  
Discussant: **Luciana Nicollier** (Nottingham University Business School)

**Agostino Manduchi** (Önköping University Business School), Informative advertising in monopolistically competitive markets  
Discussant: **Renaud Foucart** (Nottingham University Business School)

**Nanette Stoffers** (University of Groningen), Freemium or premium?  
Discussant: **Agostino Manduchi** (Önköping University Business School)

**12:15-14:00**      **Lunch**

**14:00-14:50**      **Session 3: Models of competition (Chair: Pedro Garcês)**

**Renato Soeiro** (University of Porto), Pure price duopoly solutions with homogeneous consumers  
Discussant: **Ramakanta Patra** (Cardiff Metropolitan University)

**Pedro Garcês** (Universidade do Algarve, Portugal), Strategic interactions of urban land developers in the housing market  
Discussant: **Leonardo Madio** (Université Catholique de Louvain)

**14:50-15:05**      **Coffee**

**15:05-15:55**    *Session 4: Vertical integration (Chair: Andreas Asseyer)*

**Emmanuel Petrakis** (University of Crete), (Non)-equivalence of two-part tariffs and partial vertical integration

Discussant: **Marcella Scrimatore** (University of Salento)

**Andreas Asseyer** (Humboldt University, Berlin), Wholesale price discrimination with asymmetric vertical integration

Discussant: **Arijit Mukherjee** (University of Nottingham Business School)

**15:55-16:10**    **Coffee**

**16:10-17:25**    *Session 5: Auctions and mechanisms (Chair: Sergei Izmalkov)*

**Ethem Akyol** (TOBB University, Ankara), Effects of resale in second price auctions with private participation costs

Discussant: **Sergei Izmalkov** (New Economic School, Moscow)

**Georgios Stamatopoulos** (University of Crete), A strategic tax mechanism

Discussant: **David Collie** (Cardiff University)

**Sergei Izmalkov** (New Economic School, Moscow), Nested contexts (simultaneous choice of context (market size) and auction format by an intermediary)

Discussant: **Andreas Asseyer** (Humboldt University, Berlin)

**17:25-17:40**    **Coffee**

**17:40-18:30**    *Session 6: Game Theory (Chair: Anne-Christine Barthel)*

**Akylai Taalaibekova** (Université Catholique de Louvain), Who matters in coordination problems on networks: Myopic or farsighted agents?

Discussant: **Samuli Leppälä** (Cardiff University)

**Anne-Christine Barthel** (West Texas A&M University), Characterizing monotone games

Discussant: **Nickolas Michelakakis** (University of Piraeus)

**FRIDAY – MAY 31**

**8:45-9:35**    *Session 7: Information design (Chair: Aleksei Parakhonyak)*

**Michael Kramm** (TU Dortmund), Information design in multi-task contests - whom to inform when the importance of tasks is uncertain

Discussant: **Christian Ewerhart** (University of Zurich)

**Aleksei Parakhonyak** (Oxford University), Information design through scarcity and social learning

Discussant: **Matthew Robertson** (Coventry University)

**9:35-9:50**    **Coffee**

**9:50-11:05**    *Session 8: Contests and rent-seeking (Chair: Christian Ewerhart)*

**Samuli Leppälä** (Cardiff University), Partial exclusivity can resolve the empirical puzzles associated with rent-seeking activities

Discussant: **Pim Heijnen** (University of Groningen)

**Matthew Robertson** (Coventry University), Contests with ex-ante target setting  
Discussant: **Ethem Akyol** (TOBB University, Ankara)

**Christian Ewerhart** (University of Zurich), Multi-battle contests, finite automata, and the tug-of-war  
Discussant: **Michael Kramm** (TU Dortmund)

**11:05-11:20 Coffee**

**11:20-12:10 Session 9: Price dispersion (Chair: David Ronayne)**

**Pim Heijnen** (University of Groningen), A theory of recommended price dispersion  
Discussant: **Robert Edwards** (University of Liverpool Business School)

**David Ronayne** (Oxford University), List and retail prices: A theory of price dispersion  
Discussant: **Attila Tasnádi** (Corvinus University Budapest)

**12:10-14:00 Lunch**

**14:00-14:50 Session 10: Search (Chair: Mauro Papi)**

**Sergei Popov** (Cardiff University), Same sex marriage, the great equalizer  
Discussant: **Ramón Torregrosa** (Universidad de Salamanca)

**Mauro Papi** (Business School, University of Aberdeen), Ordered search with boundedly rational consumers  
Discussant: **Anastasiia Parakhoniak** (Durham University Business School)

**14:50-15:05 Coffee**

**15:05-16:20 Session 11: Two-sided markets and platform competition (Chair: Leonardo Madio)**

**Andrey Minaev** (University of North Carolina at Chapel Hill), Two-sided online markets  
Discussant: **Andrea Mantovani** (University of Bologna)

**Andrea Mantovani** (University of Bologna), Platform price parity clauses and segmentation  
Discussant: **David Ronayne** (Oxford University)

**Leonardo Madio** (Université Catholique de Louvain), Superstars in two-sided markets: Exclusives or not?  
Discussant: **Anne-Christine Barthel** (West Texas A&M University)

**16:20-16:35 Coffee**

**16:35-17:50 Keynote lecture by Mark Armstrong (Oxford University)**

**19:00 Conference Dinner**

## SATURDAY – JUNE 1

### 8:45-9:35 *Session 12: Location and prediction (Chair: Nickolas Michelakakis)*

**Eric Hoffmann** (West Texas A&M University), The impact of strategic incentives on expert rankings: Theory and evidence

Discussant: **Sergei Popov** (Cardiff University)

**Nickolas Michelakakis** (University of Piraeus), Spatial competition under consistent conjectures and non-uniform consumer density

Discussant: **Georgios Stamatopoulos** (University of Crete)

### 9:35-9:50 **Coffee**

### 9:50-10:40 *Session 13: Capacity and price (Chair: Attila Tasnádi)*

**Robert Edwards** (University of Liverpool Business School), Information, ambiguity and edgeworth competition

Discussant: **Aleksei Parakhonyak** (Oxford University)

**Attila Tasnádi** (Corvinus University Budapest), Production in advance versus production to order: Part II

Discussant: **Iwan Bos** (Maastricht University)

### 10:40-10:55 **Coffee**

### 10:55-12:10 *Session 14: Supergames (Chair: Marco Marini)*

**David Collie** (Cardiff University), Trade wars under oligopoly

Discussant: **Marco Marini** (University of Rome La Sapienza)

**Ramakanta Patra** (Cardiff Metropolitan University), Efficient collusion with entry and cost uncertainty

Discussant: **Emmanuel Petrakis** (University of Crete)

**Marco Marini** (University of Rome La Sapienza), Supergames and cartel stability in a differentiated products market

Discussant: **Andrey Minaev** (University of North Carolina at Chapel Hill)

### 12:10-12:25 **Coffee**

### 12:25-13:15 *Session 15: Collusion (Chair: Jannika Schad)*

**Marcella Scrimatore** (University of Salento), Network externalities effects in a colluding oligopoly with fringe: Cournot vs Bertrand

Discussant: **Eric Hoffmann** (West Texas A&M University)

**Jannika Schad** (Heinrich-Heine University, Düsseldorf), The effects of private damage claims on cartel stability: Experimental evidence

Discussant: **Mauro Papi** (University of Aberdeen Business School)

### 13:15-13:30 **Adjourn**

**Lunch snack and end of conference**